



**tallyboat**

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*All-In-One platform  
for Yachting industry.*

[www.tallyboat.com](http://www.tallyboat.com)

# a Digital Ecosystem

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*TallyBoat Platform is the all-in-one digital backbone that redefines how the **Yachting industry** operates, collaborates, & grows.*

*By simplifying operations, digitizing workflows, & delivering a user-friendly experience, it empowers stakeholders with advanced tools for seamless collaboration & effective management.*

# Unique & Powerful

TallyBoat Platform is built on scalable AWS cloud infrastructure & enhanced with advanced GenAI capabilities.

It ensures high performance, encrypted data security, & operational resilience across fleets, offices, & remote teams.

Designed to adapt to operations of any size, it empowers teams to work faster, smarter, & more safely.

*a fully connected digital ecosystem combines the power of:*

- *A Social Network for the Yachting Industry*
- *A CRM for stakeholders' relationships & interactions*
- *An ERP for Inventory, maintenance & procurement*
- *A Multi-channel Messaging & Collaboration System*
- *A Multi-Vendor Marketplace for boats, products & services*
- *An Invoicing & Payment Platform with tax compliance*
- *A Digital Contracts & e-Signature System*









*TallyBoat replaces the need for multiple tools — No more Word, Excel, PDFs, emails, & scattered software.*

# Who Tallyboat serves – Built for the Entire Yachting Ecosystem

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TallyBoat connects and empowers every stakeholder across the Yachting & Mega Yacht industry.

## Stakeholders:

-  Yacht Owners
-  Yacht & Charter Management Companies
-  Brokers & Charter Agents
-  Port Agents, Marina Staff & Yacht Support Services
-  Technical Contractors & Service Providers
-  Staff & Crew Members (Captains, Skippers, Pursers, Stewardess, Hostess, Cook, etc.) & Operations Assistants
-  Finance, Legal & Family Office Representatives
-  Charterers, VIP Guests & Passengers

**Everyone. Connected. In sync. All in one platform.**

# Sail to Digital Transportation

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*Say goodbye to  
traditional bureaucracy  
& embrace a fully  
digital environment.*





*Pricing Model  
of Tallyboat Platform*

[www.tallyboat.com](http://www.tallyboat.com)

**Free Plan**



# Free Plan

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## - Start Free – Manage Smart

TallyBoat works like a social network at its core — & your journey begins with zero upfront cost. The Free Plan offers essential features designed to kickstart your experience on the TallyBoat platform.

## - What's Included:

- ✓ Access to your personal user account  
(ideal for charterers, passengers, or first-time users exploring the platform)
- ✓ Ability to connect with verified companies, boats & suppliers
- ✓ Browse public content, listings & services across the ecosystem
- ✓ Use basic digital tools to interact & stay informed
- ✓ Create your professional profile & digital CV  
(ideal for captains, crew & industry professionals)





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*on boarding  
on Tallyboat Platform*

[www.tallyboat.com](http://www.tallyboat.com)

# How can I get started with TallyBoat as a new user?

To get started:

1. visit the [TallyBoat website](#)
2. click on the “Sign Up” button.
3. Follow the prompts to create your **User Account**

**NOTE:**

*We recommend to use a personal email for your user account*

Payment Plan:

Free for all



## Login / Register

Experience the Difference with TallyBoat!

\*Sail\* Into seamless Boating Management Solution! You may log in or register using your Personal email **OR** your Social Media account.

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 Login with Google

 Login with LinkedIn

\* Email



# Account Page

1. Complete your User Account by filling in all your personal details & your **Certifications, Experiences & Skills**

Payment Plan:

Free for all

**NOTE:**

We recommend that you fill in all your personal data which they be useful on the next steps

The screenshot shows the 'Account Page' for a user named Dimitris Rados. The page is divided into several sections:

- General:** Includes a profile picture, name 'Dimitris Rados', and a 'Privacy Settings' button. Progress indicators show 'Details' at 100% (Required) and 'Certifications & Experiences' at 50% (Optional).
- Details:** Fields for First Name, Last Name, Email, Phone, Gender, Date of Birth, Nationality, Race, Languages, and Links.
- Certifications:** A section for listing certifications, currently showing 'CoC / Captain's License' with details: 'Αντίστοιχο Ιπποσύλλογο', '3079', and '15 Years 11 Months'.
- Skills:** A section for listing skills, currently showing 'Sailing' (Lvl 5) and 'Cultural Knowledge' (Lvl 3) with progress bars.
- Profiles:** A section for creating or managing profiles for different roles: 'Boat Owner', 'Operator' (currently selected for Dimitris Rados), 'Provider', and 'Crew'.

# Profile Page

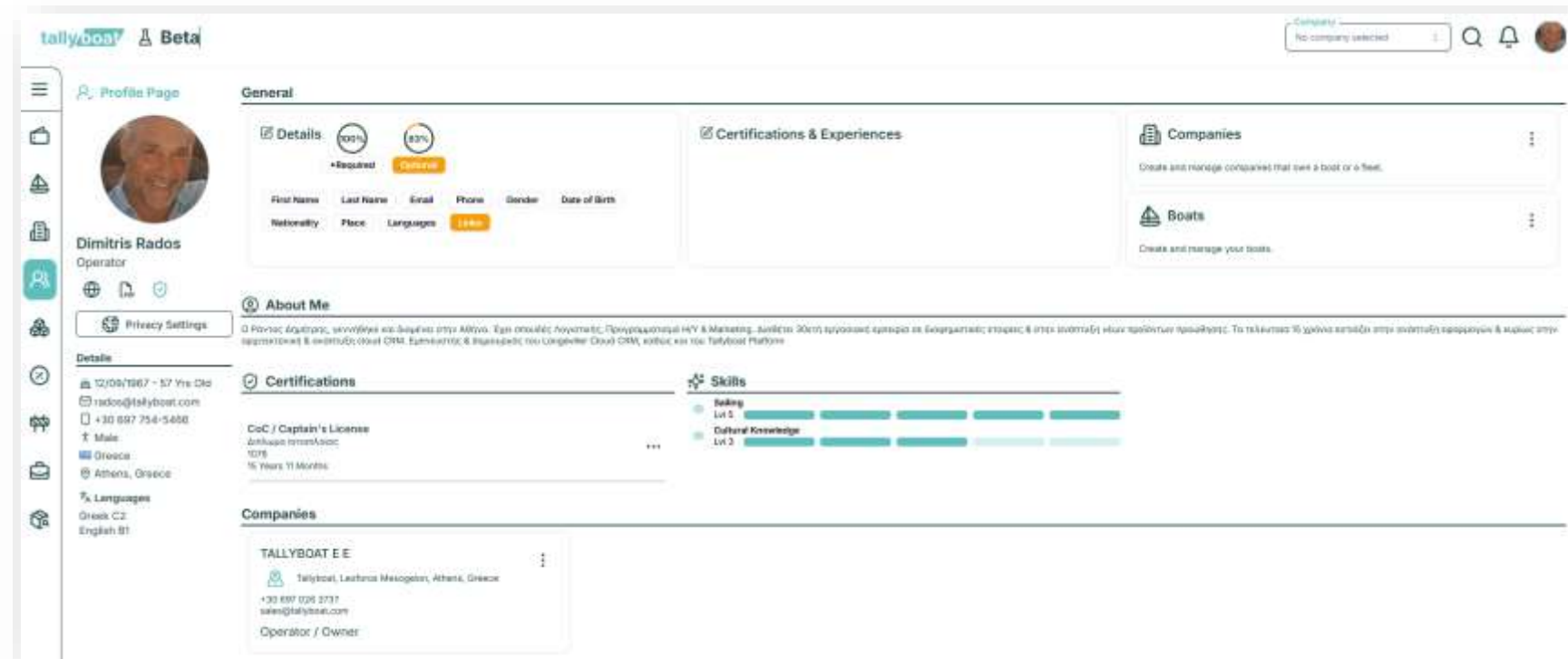
1. From your **User Account** you can create **any** Profile you wish - You may create more than one!
2. We recommend to use your Business data, email or Phone as you create your **Business card**

**NOTE:**

*We recommend that you fill in all your personal data which they be useful on the next steps*

**Payment Plan:**

**Free for all**



# Company Page

1. From your Profile Page you may create your Company
2. We recommend that you are the **owner** of your company, as you create a Company Page
3. Once your Company Page is established, you can easily **invite** other members to join and collaborate.

## NOTE:

For optimal platform functionality and to access advanced tools, we highly recommend completing the **Official Verification** of your company by submitting the required official documents.

Payment Plan:

Free for all

The screenshot displays the Tallyboat platform interface for a company page. The header includes the Tallyboat logo, a 'Beta' badge, and a search bar with 'TALLYBOAT' entered. The main content area is titled 'Company Page' and features a circular profile picture with the Tallyboat logo. Below this, the company name 'TALLYBOAT' and 'TALLYBOAT E E' are listed, along with a 'Privacy Settings' button. A 'Details' section shows '100%' completion for 'Required' and 'Optional' fields, with sub-sections for 'Deductive Title', 'Title', 'VAT', 'Tax Office', and 'OEM'. Navigation tabs for 'Charters', 'Boats', 'Profiles', 'Finance', and 'Settings' are visible, with 'Profiles' selected. A 'Profiles' table is shown with columns for Profile Avatar, Profile Name, Gender, Languages, Profile Type, Occupations, and Location. The table lists three profiles: Dimitris Rallis (Male, Greek, English, Captain), Alexandros Kallitris (Male, Boat Owner), and Nikos Dimitrakopoulos (Male, Skipper). A 'Page Count' of 28 is also displayed.

Profile Avatar	Profile Name	Gender	Languages	Profile Type	Occupations	Location
	Dimitris Rallis	Male	Greek, English	Captain		
	Alexandros Kallitris	Male		Boat Owner		
	Nikos Dimitrakopoulos	Male		Skipper		



*Pricing Model  
of Tallyboat Platform*

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**Company Features - Paid Plan**

# Company Features

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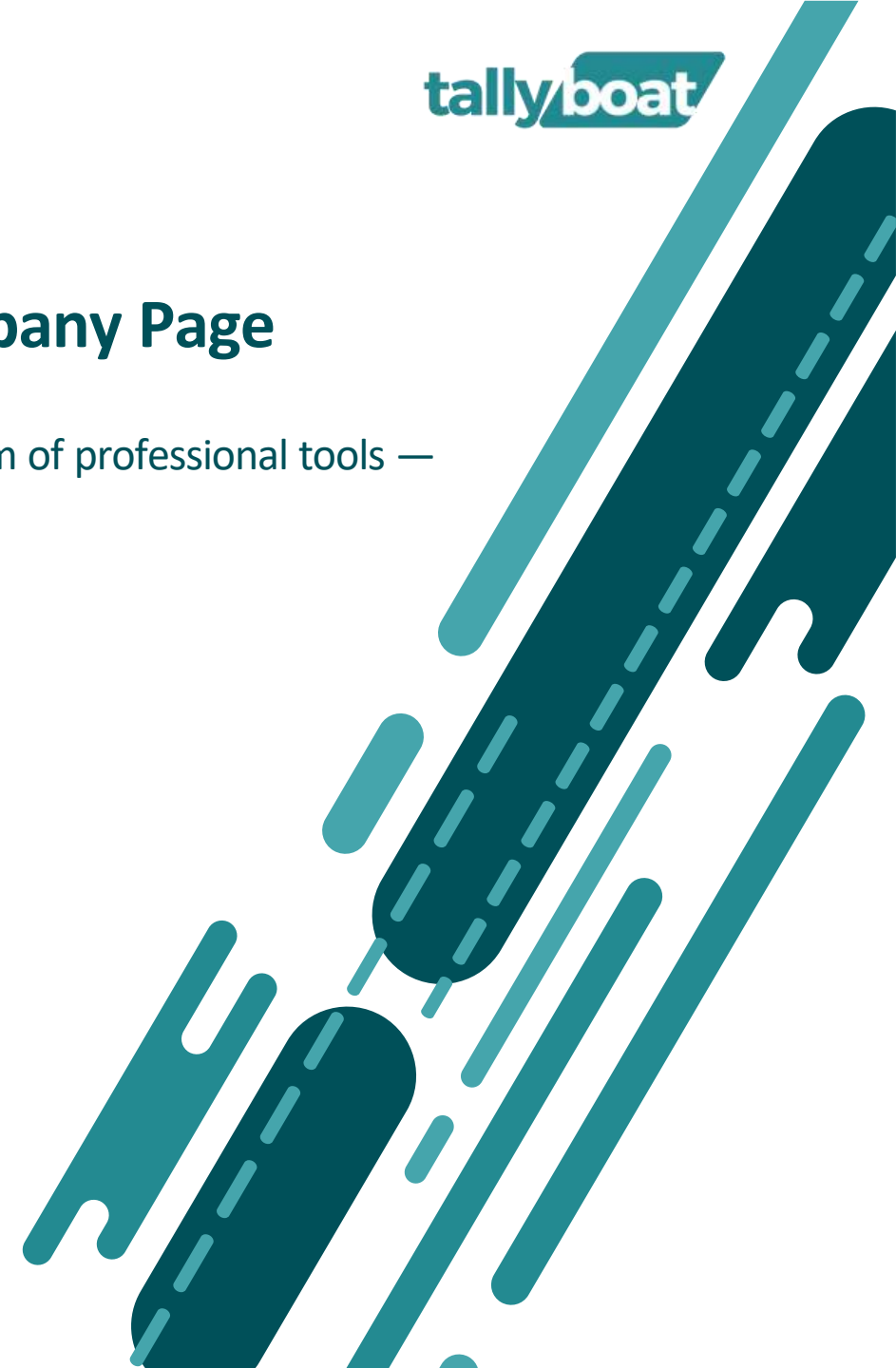
## - Unlock Powerful Business Tools with Your Company Page

💡 Verification unlocks the full power of the TallyBoat Platform.

Once your company is verified on TallyBoat, you gain access to the full spectrum of professional tools — purpose-built for the yachting & mega yacht industry.

## - What Your Verified Company Can Do:

- 📄 Publish your Company Page & appear on the platform & in the Marketplace
- 📄 Connect with myDATA (Issue invoices & Retrieve Expenses)
- 💳 Enable online payments with credit cards, checkouts & Mobile POS
- 📦 List boats, products & services publicly in the Marketplace
- 📱 Use Viber Business & WhatsApp Messaging for direct, branded communication with any stakeholder
- 📊 Access financial dashboards, P&L insights & real-time reporting



# my Data Invoicing Pricing Model

Streamline your invoicing process and ensure compliance with Greek tax regulations through TallyBoat's fully integrated invoicing feature, synchronized with the official myDATA platform (AADE).

## Key Benefits:

- **Automated Invoice Management:** Easily create and issue invoices directly from the platform, reducing administrative workload.
- **my DATA Synchronization:** Automatically upload invoices & credit notes to the Greek Independent Authority for Public Revenue (AADE) to ensure compliance with legal requirements.
- **Real-Time Updates:** Maintain up-to-date records with seamless communication between TallyBoat & my DATA.
- **Simplified Workflow:** Integrate invoicing with payment processing, accept payments via mobile e-POS, and manage document issuance efficiently in one system.
- **Secure Storage:** Store invoices and financial records securely, with easy access for audits or future reference.

## – Company Activation on my Data:

Activation Fee (one-time) for my Data synchronization.

100€ / First time - Once

## – Invoicing traffic – Annual Subscription:

- **50 Invoices/month:** B2C – B2B 75,00€/year & B2G 160,00€/year
- **1.000 Invoices/month:** B2C – B2B 100,00€/year & B2G 160,00€/year
- **2.000 Invoices/month:** B2C – B2B 120,00€/year & B2G 200,00€/year
- **5.000 Invoices/month:** B2C – B2B 170,00€/year & B2G 240,00€/year
- **15.000 Invoices/month:** B2C – B2B 280,00€/year & B2G 400,00€/year

# my Data – Retrieve Supplier Expenses

Many companies struggle to track and organize supplier invoices, especially when documents are only received in printed form. TallyBoat solves this with an automated myDATA expense retrieval service — giving you control, clarity, and full expense visibility.

## Key Benefits:

- **Automatic Retrieval of Incoming Invoices:** Pull all supplier-issued documents directly from myDATA with a single click.
- **Secure Upload & Digital Archive:** Option to upload physical documents for storage, traceability, and backups.
- **Categorize Expenses for Real P&L Insights:** Assign each expense to a Loss category, giving you a complete picture of costs.
- **Link Expenses to Specific Objects:** Match every entry with a supply item, charter, or boat to generate per-object P&L (Profit & Loss).
- **Accurate, Data-Driven Financial Tracking:** No more lost invoices or guesswork — now you can monitor real operational costs.

- **Company Activation on my Data:**  
Activation Fee (one-time) for my Data synchronization.

100€ / First time - Once

- **Expenses Automatic Retrieval:**  
Includes unlimited retrieval and categorization

150€/ Year

# e-Commerce & Payments

**Sell or Rent. Get Paid. Stay Compliant. All in One Platform.** TallyBoat provides your company with a complete **e-Commerce Gateway &** the tools to operate as a fully digital business. You can list boats, products & services, accept payments, issue invoices & track every transaction — all within one integrated environment.

💡 TallyBoat transforms any type of company into a fully functional e-business — with no need for third-party software.

## What You Can Do:



- 🏠 Showcase boats for sale or charter, products & services in the public Marketplace
- 💳 Accept credit card payments via checkout or SoftPOS
- 📱 Turn your mobile phone into a payment terminal using e-POS
- 📄 Link every payment to contracts, invoices & myDATA automatically
- 🛒 Create bundles of products & services with dynamic pricing & add-ons
- 👛 Track all transactions and payment status within your company dashboard

## — Pricing Notes:







- No TallyBoat fees on payment transactions
- Pricing is based on your bank or card acquiring partner (e.g. Worldline)

# e-Signatures & Digital Forms




**Digitize Every Agreement.** TallyBoat allows your company to send & receive legally valid digital contracts, offers, & forms, fully integrated into your workflows.

-  No more printing, scanning, or emailing documents back & forth.
-  From the initial offer to the final agreement — everything is digital, traceable, and secure.

## What You Can Do:

-  Create & send digital contracts for boat sales, charters, services, & crew
-  Design dynamic forms for onboarding, check-in/check-out, or service delivery
-  Request e-signatures from clients, suppliers, or internal staff
-  Track document status | sent, opened, signed, archived
-  Connect signed documents to invoices, charters, bookings, or check-ins/check-outs
-  Ensure legal compliance & digital archiving of all documents

## – Signature Options & Pricing:

-  **Simple Signature → Included.** Draw your signature or upload your company stamp – timestamped automatically
-  **Gov.gr Signature.** Download your file, sign it via gov.gr & re-upload it to TallyBoat
-  **DocuSign Integration.** Available upon request for clients who prefer full third-party integration

# Messaging & Collaboration

Connect with Any Stakeholder — Instantly & Professionally.

TallyBoat includes built-in messaging tools with both free & premium channels:

- ✓ Notifications & Email (included)
- 💬 Viber, WhatsApp & SMS (on-demand paid channels)

These tools allow verified companies & users to communicate directly — with full traceability, context & control.

## What You Can Do:

- 💬 Send messages to clients, crew, suppliers & partners directly from the platform
- 📁 Attach offers, documents & files in threaded conversations
- 🔄 Keep full conversation history linked to boats, charters, requests or actions
- 📱 Use branded messaging via Viber Business, WhatsApp or SMS
- 🔄 Incoming replies (e.g. from mobile Viber) appear inside the platform, ensuring continuity & documentation
- ✓ Manage access & visibility per contact, user or role
- 🌐 Centralize communication across internal teams and external collaborators

- 💡 All messaging — outbound or inbound — stays documented inside the TallyBoat platform.  
No more lost threads or missed replies.

# Viber Business Pricing Model

TallyBoat revolutionizes communication by seamlessly integrating Viber Business into its platform. This allows **each company to establish its own Viber Business** account while providing users with a centralized hub to manage all messages & interactions effortlessly.

## Key Benefits:

- **Dedicated Business Account:** Each company receives its own unique Viber Business account, ensuring a professional & branded communication experience.
- **Unified Communication Hub:** Access all Viber messages and interactions directly from the TallyBoat platform, centralizing communication for better organization & oversight.
- **Real-Time Collaboration:** Engage seamlessly with customers, crew, suppliers, or stakeholders in real-time, fostering enhanced responsiveness & collaboration.
- **Advanced Analytics & Tracking:** Monitor message delivery, responses, & engagement metrics directly within TallyBoat, optimizing your communication strategies.

By integrating Viber Business, TallyBoat transforms into a comprehensive communication platform, making all interactions streamlined, transparent, & easily managed within one environment.

## – Company Activation on Viber Business:

Activation Fee (one-time) for creating a Viber Business account & setting up a personalized business sender ID with your company name.

100€ / First time - Once

## – Viber Business - Messaging:

Monthly Subscription for up to 8,000 messages per month. Additional messages are billed based on traffic & destination country.

190€ / Month



**tallyboat**

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*Basic Model.  
Your Boat(s).  
Fully Digital.  
Fully Connected.*

[www.tallyboat.com](http://www.tallyboat.com)

**Boat Licencing - Paid Plan**

# Boat Licensing - Basic Model

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## - Your Boat. Fully Digital. Fully Connected:

Each boat is licensed individually on TallyBoat — giving it access to a complete digital workspace for chartering, crew, documents, maintenance, invoicing & more.

You pay only for the boats you own or manage.

## - Basic Yearly Subscription / Based On Boats:

- 1 Boat: Free for ever
- 2-10 Boats: 150,00€ / Boat / Year
- 11-30 Boats: 120,00€ / Boat / Year
- 31-200 Boats: 95,00€ / Boat / Year



# Core Boat Features

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## – Boat Management Feature:

Automate & centralize tasks related to boat ownership, chartering, maintenance, & operations. Manage all administrative & operational aspects efficiently within a single platform.

Including on Basic

## – Chartering Management Feature:

Simplify & fully digitize the chartering process, managing every step from booking requests to check-outs.

TallyBoat ensures seamless operations by providing tools to:

- Record & manage Charter Parties.
- Automate Charge & Fee Reconciliation for transparent financial handling.
- Track damages & associated repair costs with precision.
- Log & monitor expenses related to the charter.

Including on Basic

## – Crew Management Feature:

Maintain a GDPR-compliant database for professional crew members, including captains, skippers & hostesses.

Simplify processes for creating & managing crew lists for charters.

Including on Basic



**tallyboat**

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*Advanced Tools.  
Modular Access.  
Transparent Pricing.*

[www.tallyboat.com](http://www.tallyboat.com)

**Platform Features - Paid Plan**

# Sales Management Feature

1.500€ / Year

## – The Ultimate Digital Tool for Yacht Sales Professionals

Whether you're selling brand-new yachts or pre-owned boats, the Sales Feature gives you full control of every step — from listing & offer to delivery & documentation.

## – Capabilities & Tracking

### Yacht Listings & Presentation

- Add detailed specifications, certifications, media & commercial details for each Boat.
- Create a dynamic digital showcase for every yacht model, shareable via public URL.

### Offer & Deal Management

- Log buyer interests, offers & negotiation phases.
- Automatically link every inquiry to the specific yacht & its commercial configuration.
- Use the dynamic configuration tool to build the final setup of the yacht, including optional equipment & charter-relevant features.

### Legal & Financial Management

- Generate & manage sale contracts, deposits, invoicing & payment logs.
- E-signature support & GDPR-compliant handling of all sensitive data.

### Track the Entire Sales Lifecycle to Final Delivery

 Request →  Offer →  Purchase Order →  Build & Setup →  Sea Trial →  Handover

# Shipbuilding & Delivery Feature

1.500€ / Year

## – A Digital Solution for Yacht Construction & Delivery Projects

This feature is built for companies involved in new builds, refits, or major yacht conversions.

It offers a fully digital environment to manage every phase of the project — from configuration & procurement to final transport & delivery. TallyBoat ensures full coordination between contractors, clients, technical teams & suppliers — with real-time updates, document control & action tracking.

## – Capabilities & Tracking

- **Yacht Configuration & Setup** - Define specifications, layout, equipment, & commercial details — fully tailored per project or client.
- **Procurement & Order Management** - Issue supplier requests, log offers, generate POs & monitor material deliveries.
- **Work Assignment & Execution Monitoring** - Assign responsibilities by team or phase, track status, upload notes, files & deadlines.
- **Documentation Control** - Store & manage certifications (CE, ISO), manuals, checklists & handover protocols.
- **Transport & Final Delivery** - Organize land/sea transport, final mooring, & onboard installation tracking.

### Full Workflow Traceability:

 Request →  Offer →  Purchase Order →  Construction →  Equipment Installation →  Transport →  Final Delivery

# Management Feature

1.500€ / Year

## – The Digital Toolkit for Complete Yacht Operations Management

The Management Feature is designed for companies that manage yachts on behalf of owners or third parties.

It provides a full digital environment to organize day-to-day operations, contracts, finances & stakeholder communication.

TallyBoat centralizes everything in one workspace — reducing errors, increasing efficiency & elevating your company's professional image.

## – Capabilities & Tracking

- **Fleet Management** – Organize one or multiple yachts with full legal, technical & commercial details
- **Daily Operations & Actions Planning** – Schedule charters, inspections, fuelings, check-ins, etc.
- **Contract & Document Archive** – Store all agreements, declarations, licenses, & legal documents
- **Financial Monitoring** – Issue invoices, record income/expenses, connect with myDATA
- **Stakeholder Access & Communication** – Control visibility & interaction for owners, agents, crew & suppliers
- **Booking Engine Sync** – View charter bookings from MMK, NauSys, or other platforms in one calendar
- **Direct Booking Catalog** – Promote your fleet & receive direct requests through the TallyBoat Marketplace
- **Revenue Reports** – Generate financial reports per yacht, client, or period with automated reconciliation

### Full Workflow Traceability:

 Request →  Offer →  Purchase Order →  Construction →  Equipment Installation →  Transport →  Final Delivery

# Procurement & Maintenance Feature

1.500€ / Year

## – The Ultimate Toolkit for Yacht Supply & Technical Maintenance Management

This feature is designed for companies managing technical operations across multiple yachts — including fleet managers, technical departments & service providers. It serves as a dedicated ERP-style system to handle internal stockrooms, supplier orders, maintenance actions & technical documentation — for both your own infrastructure & the yachts you manage.

It brings order, accuracy & visibility to your entire technical operation.

## – Capabilities & Tracking

- **Supply & Spare Part Requests** – Log needs, issue RFQs, compare offers & monitor deliveries
- **Preventive Maintenance & Work Orders** – Assign recurring or urgent actions, track progress & cost
- **Inventory Management** – Organize parts by location or boat; manage stock movement
- **Damage Reports** – Log incidents, attach evidence, calculate repair cost & assign follow-up
- **Cost Control & Budgeting** – Track expenses by boat, supplier, department or time period
- **Technical Documentation** – Archive manuals, specs, inspections & certifications
- **Team Collaboration** – Notify suppliers, mechanics or staff; assign actions & monitor delivery

### Full Workflow Traceability:

 Supply Request →  Quotation & PO →  Delivery / Work Execution →  Invoicing →  Cost Analysis

# Port Agency Feature

1.500€ / Year

## – The Digital Evolution for Your Port Agency Business

This feature is built for professional port agents & yacht service providers handling private, commercial, or charter vessels. TallyBoat allows your agency to digitize port procedures, coordinate services & deliver full transparency to captains, crews & owners — all from one smart platform.

## – Capabilities & Tracking

- **Client & Request Management** – Track service inquiries, documentation & assign actions to staff or partners
- **Real-Time Communication** – Send updates, confirmations & alerts directly to captains & operators
- **Document & Certificate Handling** – Manage port documents, transit logs, declarations, IMO/ISPS forms

### Service Categories You Can Handle:

- **Berth Reservations** – Direct access to partner marinas & priority scheduling
- **Provisioning & Bunkering** – Food, supplies & fuel coordination
- **Concierge & VIP Services** – Hotels, transfers, local experiences
- **Customs & Formalities** – Crew changes, clearances, port authority filings
- **Technical Support** – Refit coordination, inspections, spare parts
- **Crew Assistance** – Medical care, welfare support, arrival/departure logistics
- **Cash to Master** – Secure onboard cash deliveries & support payments

### Full Workflow Traceability:

 Request →  Offer / Cost Approval →  Service Execution →  Invoicing →  Reporting & Feedback











# Mega Yacht Management “umbrella” Feature

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## – The Complete Digital Umbrella for Managing Luxury Mega Yachts

This feature is designed to support the professional & highly personalized management of mega yachts, superyachts & luxury vessels over 24 meters. It offers a centralized digital environment for yacht managers, owners, captains, crew applicants & supporting professionals. Built as a modular umbrella system, it allows you to activate only the tools you need — whether managing private yachts, chartered yachts, or entire fleets.

## – Capabilities & Tracking

-  **Crew & HR Management** – contracts, payroll, planning, certifications
-  **Technical & Maintenance** – repairs, actions, inspections, full inventory & maintenance history
-  **Documentation & Compliance** – ISM/ MLC/ ISPS, insurance, flag & class registrations
-  **Financial Control** – budgets, approvals, reporting per yacht/project & charter
-  **Owner Dashboards** – reports & summaries for owner/owner’s reps
-  **Procurement & Provisioning** – orders, suppliers, preference lists
-  **Guest Experience** – VIP service planning, concierge, events, preference list & itinerary special requests
-  **Itinerary Planning** – port coordination, activities, crew & logistics
-  **Legal & Charter Compliance** – contracts, licences, taxation
-  **Audit Trails** – logs, accountability across modules

# Mega Yacht | Core Module







1.000€ / Boat / Year

## – The Central Control Layer for All Mega Yacht Operations

The Core Umbrella Module is required for activating any part of the Mega Yacht Management Feature.

It serves as the foundational structure that brings all modules together — enabling coordination, visibility & control across departments & stakeholders. It allows your team to set up yacht profiles, assign roles, manage calendars, track actions & monitor overall activity — offering one unified management dashboard per yacht.

## – Capabilities & Tracking

-  **Yacht Profile Setup** – Centralized overview of each yacht’s technical, legal & operational identity (particulars)
-  **Role Management & Permissions** – Assign user roles, responsibilities & module access
-  **Action Calendar & Timelines** – View all scheduled or pending actions across teams
-  **Activity Monitoring** – Track requests, deadlines & status updates in real-time
-  **Cross-Module Visibility** – See interlinked data across crew, finances, maintenance, logistics, etc.
-  **Central Reporting Access** – Dashboards pulling data from all active modules








# Mega Yacht | Crew & HR Module

1.000€ / Boat / Year

## – Full Lifecycle Management for Mega Yacht Crew

The Crew & HR Management Module is built for managing the full range of crew-related operations on a mega yacht — from contracts & certifications to leave schedules & payroll. It helps companies, captains & HR departments stay compliant, organized & connected — with full visibility across all positions & crew-related costs.

## – Capabilities & Tracking

-  **Crew Database** – Centralized records of captains, officers, engineers, stewards & staff
-  **Contract Management** – Digital contracts per position with attachments & expiry tracking
-  **Payroll & Allowances** – Salary scheduling, payments, & monthly settlements
-  **Duty Rosters & Rotations** – Manage crew planning, rotations and any ad-hoc staff per voyage or charter
-  **Leave Request & Balance Tracking** – Approvals & calendar-based tracking per yacht / position / crew member
-  **Certifications & Compliance** – Monitor required certificates & licences, renewals & expiration alerts
-  **Crew Assignment per Yacht** – Link crew to yachts, trips, or charter events







# Mega Yacht | Docs & Compliance Module

1.500€ / Boat / Year

## – Organize & Monitor All Compliance Documents in One Place

This module offers a centralized system to manage all legal, insurance, technical & flag/class-related documents for mega yachts. Ideal for managers, DPAs & operational teams, it ensures transparency, readiness, & compliance with international maritime regulations such as ISM, MLC, ISPS & flag/state requirements.

## – Capabilities & Tracking

-  **Document Archive** – Store & access registration, insurance, CE/ISO certificates, safety plans, & more
-  **Expiration & Renewal Alerts** – Set deadlines & receive notifications for critical updates
-  **ISM / ISPS / MLC Compliance** – Upload and manage documents for safety, security & maritime labor standards
-  **Flag Registration & Class Documentation** – Track records required for legal status & classification
-  **Audit Readiness** – Maintain organized records for internal & external inspections
-  **Link Documents to Crew / Actions / Yachts** – Ensure traceability across related entities







# Mega Yacht | Charter Compliance Module

500€ / Boat / Year

## – Organize & Monitor All Compliance Documents in One Place

This module is designed to help management companies & yacht owners stay fully compliant when engaging in charter activity or other commercial use. It centralizes all charter-related legal documents & automates tax & licensing tracking — keeping your operations within legal boundaries across jurisdictions.

## – Capabilities & Tracking

-  **Charter Contracts** – Manage agreements with brokers, charterers & agencies
-  **Licence Management** – Track commercial licensing, flag limitations & renewal deadlines
-  **VAT & Tax Compliance** – Register applicable tax jurisdictions & generate documentation for authorities
-  **Crew & Passenger Lists** – Generate and archive crew & guest manifests for customs/port checks
-  **Broker Commission Reconciliation** – Log commissions, track payouts, & attach documents
-  **Charter Activity Log** – Record usage, destinations, APA, & service records per trip








# Mega Yacht | Technical & Maintenance

1.500€ / Boat / Year

## – Advanced Technical Control for Mega Yacht Operations

This module is designed for the complex technical needs of large yachts — offering precise tracking of every technical action, scheduled inspection, & critical system intervention. It supports engineering teams, captains, & external service providers in organizing tasks, costs, documents, & long-term maintenance strategy.

## – Capabilities & Tracking

-  **Plan Maintenance System** – Create technical schedules for engines, safety gear, equipment & recurring tasks
-  **Damage & Repair Management** – Log defects with media, assign technicians & monitor repair timelines
-  **Integrated Work Orders** – Link repair jobs and inspections to official documentation & cost records
-  **Inventory & Spare Part Coordination** – Track used items, availability & procurement through linked supply records
-  **Cost Allocation** – Break down costs per yacht, department, supplier or specific repair
-  **Technical Documentation Archive** – Store system manuals, certifications, schematics, & compliance reports
-  **Cross-Module Integration** – Sync with Financials, Procurement, & Dashboards for full reporting

# Mega Yacht | Financial & Budgeting








500€ / Boat / Year

## – Advanced Technical Control for Mega Yacht Operations

This module provides a full financial workspace tailored for mega yacht operations.

It allows management teams, & family offices to monitor expenses, allocate budgets, approve costs, & track financial performance across yachts, projects, or departments. It gives you clarity, control & accuracy — whether you're managing owner funds, APA balances, or vendor payments.

## – Capabilities & Tracking

-  **Annual & Seasonal Budget Planning** – Set budgets by yacht, department or any category
-  **Expense Logging & Classification** – Assign transactions to categories: technical, hospitality, crew, provisioning, etc.
-  **Invoice Matching & Reconciliation** – Link real expenses to vendor invoices & approval records
-  **Cost Center Reporting** – Segment costs by area (engine room, galley, crew, etc.)
-  **Dashboards & Visual Reporting** – Track actual vs. forecasted costs in real time
-  **Approval Workflows** – Submit costs for approval by owner, owner's rep or manager
-  **Cross-Module Integration** – Pull financial data from Procurement, Guest Services, Technical & Charter modules








# Mega Yacht | Procurement & Provisioning

1.000€ / Boat / Year

## – Control Every Order, Supplier & Stock Movement — End to End

This module allows you to manage all procurement and provisioning workflows — from supply requests and RFQs to stock control, preference tracking, & final delivery. Designed for both technical & hospitality teams, it helps reduce delays, avoid shortages, & control costs — while respecting the high service standards expected aboard a mega yacht.

## – Capabilities & Tracking

-  **Internal Supply Requests** – From crew, office, or technical teams
-  **Multi-Supplier RFQs & Offers** – Compare quotes, select vendors, and issue purchase orders
-  **Inventory & Stockroom Management** – Track item availability, usage, & location
-  **Preference List Integration** – Link orders to guest or owner preferences
-  **Hospitality & Galley Orders** – Categorize consumables, provisions, & per-charter needs
-  **Cost Allocation & Approval** – Assign expenses to budget lines & submit for review
-  **Integration with Maintenance, Guest Experience & Financials** – Ensure alignment across departments








# Mega Yacht | Guest Experience & Hospitality

500€ / Boat / Year

## – Deliver 7-Star Experiences — Digitally Managed, Personally Executed

This module is designed for hospitality managers, crew leaders, & concierge teams who are responsible for the experience of owners, guests, & VIP charterers. It transforms personal preferences into actionable onboard services — allowing you to plan, deliver, & track luxury experiences with precision & elegance.

## – Capabilities & Tracking

-  **Guest Profile Management** – Create detailed records for owners, families, or charterers
-  **Preference List Tracking** – Record lifestyle needs, dining habits, allergies, & favorites
-  **Cabin & Welcome Prep** – Assign actions for room setup, welcome notes, flowers, & gifts
-  **Onboard Services & Experiences** – Manage event planning, spa treatments, menus, or excursions
-  **Service Notes & Feedback** – Log guest comments & crew observations for future reference
-  **APA & Extra Charges Tracking** – Link hospitality costs to charter APA or owner budgeting
-  **Integrated with Crew, Charter & Financial Modules** – Ensure consistent execution & reporting

# Thank You

For watching to our Presentation

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