



tallyboat

*The Digital
Infrastructure of the
Yachting Ecosystem.*

www.tallyboat.com

a Digital Ecosystem

*TallyBoat Platform is the all-in-one digital backbone that redefines how the **Yachting industry** operates, collaborates, & grows.*

By simplifying operations, digitizing workflows, & delivering a user-friendly experience, it empowers stakeholders with advanced tools for seamless collaboration & effective management.

Digital Backbone

Built on scalable AWS cloud infrastructure & enhanced with advanced GenAI capabilities.

- High performance
- Encrypted data security
- Operational resilience

Designed to adapt to operations of any size, it empowers teams to work faster, smarter, & more safely.

TallyBoat unifies critical business systems:

- *A Social Network for the Yachting Industry*
- *A CRM for stakeholders' relationships & interactions*
- *An ERP for Inventory, maintenance & procurement*
- *A Multi-channel Messaging & Collaboration System*
- *A Multi-Vendor Marketplace for boats, products & services*
- *An Invoicing & Payment Platform with tax compliance*
- *A Digital Contracts & e-Signature System*

Replacing fragmented tools and manual processes with one unified digital backbone.









One backbone. Zero fragmentation.

TOTAL CONTROL

Who Tallyboat serves – Built for the Entire Yachting Ecosystem

TallyBoat connects & empowers every stakeholder across the Yachting & Mega Yacht industry.

Stakeholders:

-  Yacht Owners
-  Yacht & Charter Management Companies
-  Brokers & Charter Agents
-  Port Agents, Marina Staff & Yacht Support Services
-  Technical Contractors & Service Providers
-  Crew & Operational Staff (Captains, Skippers, Pursers, Stewardess, Hostess, Cook, etc.)
-  Finance, Legal & Family Office Representatives
-  Charterers, VIP Guests & Passengers

Everyone. Connected. In sync. All in one platform.

“Sail” to Digital Transformation

*Say goodbye to
paperwork & bureaucracy*

*Embrace a fully digital
environment.*



How the platform works

TallyBoat is built as a **user-centric digital environment** that allows companies to manage operations, stakeholders, & services in one unified workspace.

The platform combines **administration, communication, & operational management** into a single digital environment designed for the daily workflow of yachting professionals.

User-Centric Design

Role-based access and intuitive navigation for every stakeholder.

Company Admin Environment

A centralized workspace where companies manage users, operations, data, and activity.

Client & Partner Area

A connected environment where clients, suppliers, and partners interact digitally with your company.

The Platform Structure

TallyBoat organizes operations through a **flexible digital structure** that adapts to the role of each company in the yachting ecosystem.

Whether you manage boats, provide services, support operations, or work with charter clients, the platform structures your activity through a clear operational model.

Company Environment

Your company workspace where teams, stakeholders, operations, & communications are organized & managed.

Operational Entities

*Companies manage their activities through entities such as **products & services, boats, orders & charters, requests, or maintenance operations.***

Future Modules

*Specialized tools activated depending on the **services & activities your company provides.***

Pricing Model

TallyBoat follows a **flexible modular pricing model** designed to adapt to the different roles & operational needs of companies in the yachting ecosystem.

Companies activate the platform based **on the services they provide, the operations they manage, & the tools they need**, allowing them to build a digital environment that fits their business.

Free Entry to the Ecosystem

Users can join the platform & build their professional presence.

Operational Activation

Companies activate operational capabilities depending on their business activities.

Modular Expansion

Specialized modules can be enabled based on the services a company provides.

Built to Grow with Your Business

TallyBoat is designed to grow **alongside your operations.**

Start with the essential environment & progressively activate the tools, operational entities, and modules that match your business activities.

Whether you are an independent professional, a service provider, or a full-service yacht management company — the platform adapts to the way you operate.



*Pricing Model
of Tallyboat Platform*

www.tallyboat.com

Free Plan



Start Free / Manage Smart

TallyBoat works like a **professional network for the yachting industry**, & your journey begins with zero upfront cost.

The Free Plan allows users **to create their profile, connect with companies & professionals, & explore the ecosystem before activating operational tools.**

What's Included

- *Personal User Account (for charterers, passengers, and first-time users exploring the platform)*
- *Connect with Verified Companies, Boats & Suppliers*
- *Browse Listings, Services & Public Content*
- *Create Your Professional Profile / Digital CV (ideal for captains, crew & industry professionals)*

A stylized teal graphic of a boat, possibly a ferry or tugboat, moving from the top right towards the bottom left. The boat is composed of several overlapping teal shapes, including a hull, a superstructure, and a propeller area, all rendered in a flat, modern style.

tallyboat

*on boarding
on Tallyboat Platform*

www.tallyboat.com

How can I get started with TallyBoat as a new user?

To get started:

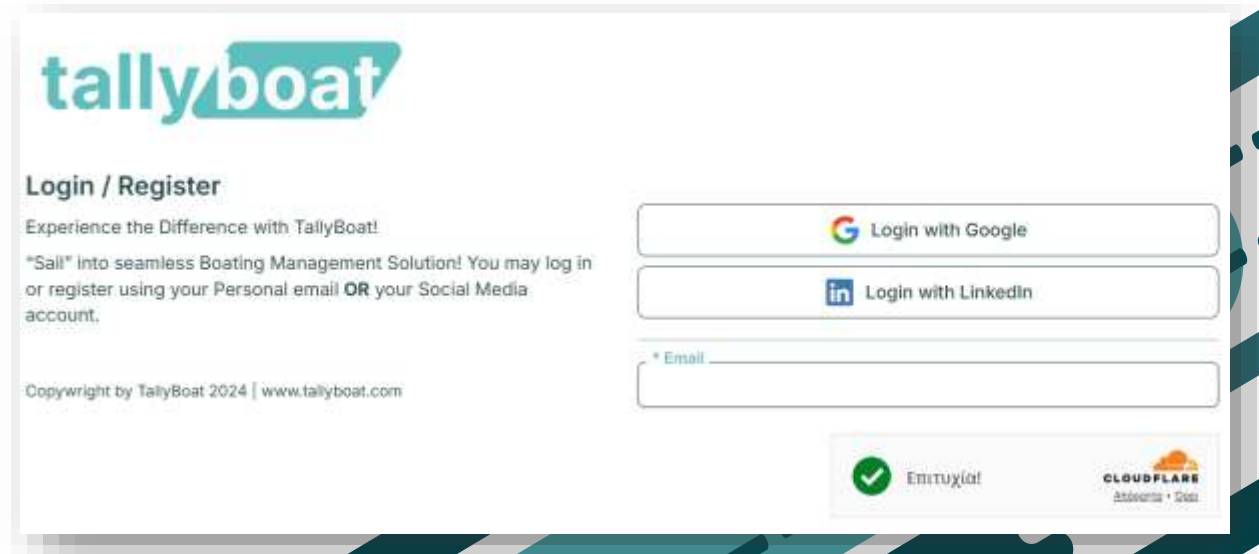
1. visit the [TallyBoat website](#)
2. click on the “Sign Up” button.
3. Follow the prompts to create your **User Account**

NOTE:

We recommend to use a personal email for your user account

Payment Plan:

Free for all



Account Page

1. Complete your User Account by filling in all your personal details & your **Certifications, Experiences & Skills**

Payment Plan:

Free for all

NOTE:

We recommend that you fill in all your personal data which they be useful on the next steps

The screenshot shows the Tallyboat account page for a user named Dimitris Rados. The page is titled "Account Page" and includes a navigation menu on the left. The main content area is divided into several sections:

- General:** Includes a profile picture, name "Dimitris Rados", and a "Privacy Settings" button. Below this are fields for "Details" (100% complete, marked as required) and "Certifications & Experiences" (50% complete, marked as optional). Fields include First Name, Last Name, Email, Phone, Gender, Date of Birth, Nationality, Race, Languages, and Links.
- Certifications:** Shows a "CoC / Captain's License" with details: "Αντικαταστάσιμος", "307g", and "15 Years 11 Months".
- Skills:** Displays progress bars for "Sailing" (Lvl 5) and "Cultural Knowledge" (Lvl 3).
- Profiles:** Lists four profile types: "Boat Owner", "Operator" (with a sub-profile for Dimitris Rados), "Provider", and "Crew".

The Tallyboat logo is visible in the bottom left corner of the screenshot.

Profile Page

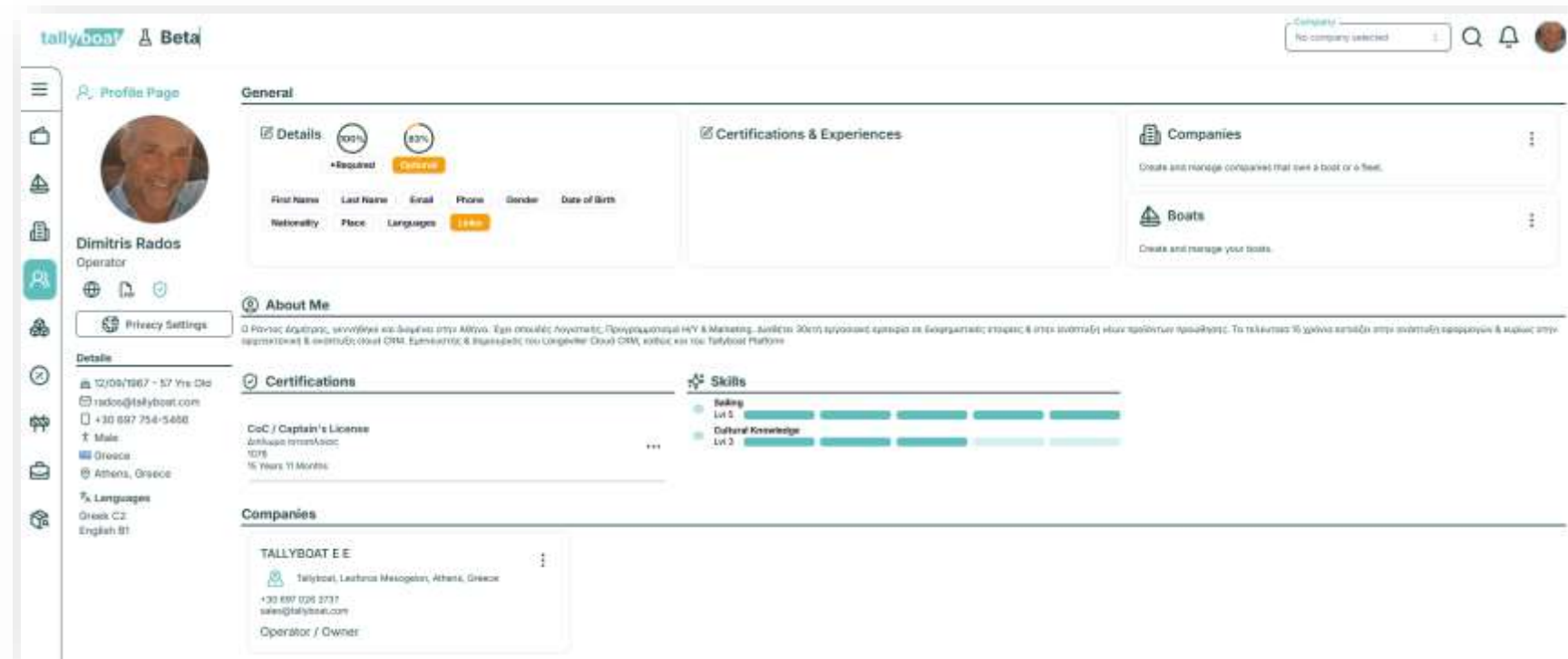
1. From your **User Account** you can create **any** Profile you wish - You may create more than one!
2. We recommend to use your Business data, email or Phone as you create your **Business card**

NOTE:

We recommend that you fill in all your personal data which they be useful on the next steps

Payment Plan:

Free for all



Company Page

1. From your Profile Page you may create your Company
2. We recommend that you are the **owner** of your company, as you create a Company Page
3. Once your Company Page is established, you can easily **invite** other members to join and collaborate.

NOTE:

For optimal platform functionality and to access advanced tools, we highly recommend completing the **Official Verification** of your company by submitting the required official documents.

Payment Plan:

Free for all

The screenshot displays the Tallyboat platform interface for a company page. The header includes the Tallyboat logo, a 'Beta' badge, and a search bar with 'TALLYBOAT' entered. The main content area is titled 'Company Page' and features a circular profile picture with the Tallyboat logo. Below this, the company name 'TALLYBOAT' and 'TALLYBOAT E E' are listed, along with a 'Privacy Settings' button. A 'Details' section shows VAT: EL802648336, Tax Office: ΚΕΦΟΜΕ ΑΥΤΙΚΗΣ, OEN: 180787403000, and contact information for sales@tallyboat.com and +30 697 028 3737. The location is Tallyboat, Leoforos Mesogion, Athens, Greece. A 'Profiles' section is visible, showing a table of profiles with columns for Profile Avatar, Profile Name, Gender, Languages, Profile Type, Occupations, and Location. The table lists three profiles: Dimitris Rallis (Male, Greek, English, Captain), Alexandros Kallinis (Male, Boat Owner), and Nikos Dimitrakidis (Male, Skipper). A 'Page Count' of 28 is shown. The bottom left corner of the screenshot features the Tallyboat logo.

Company Features

Activate the Tools That Power Your Business

A powerful set of professional tools designed for companies operating in the yachting & mega yacht ecosystem.

Company Features

Unlock Powerful Business Tools with Your Company Page

Your **Company Page** is the operational hub of your business on the TallyBoat Platform.

From here, companies can activate a powerful **set of digital tools designed specifically for the yachting and mega yacht industry.**

Business Tools

- *Publish Your Company Page. Appear on the platform and in the Marketplace.*
- *myDATA Integration. Issue invoices and retrieve supplier expenses.*
- *Online Payments. Accept credit cards, checkout links, and Mobile POS payments.*
- *Marketplace Listings. Publish boats, products, and services.*
- *Business Messaging. Communicate with stakeholders via Viber Business & WhatsApp.*
- *Financial Insights. Access dashboards, P&L insights, and operational reporting.*

my Data Invoicing Pricing Model

Streamline your invoicing process and ensure compliance with Greek tax regulations through TallyBoat's fully integrated invoicing feature, synchronized with the official myDATA platform (AADE).

Key Benefits:

- **Automated Invoice Management:** Easily create and issue invoices directly from the platform, reducing administrative workload.
- **my DATA Synchronization:** Automatically upload invoices & credit notes to the Greek Independent Authority for Public Revenue (AADE) to ensure compliance with legal requirements.
- **Real-Time Updates:** Maintain up-to-date records with seamless communication between TallyBoat & my DATA.
- **Simplified Workflow:** Integrate invoicing with payment processing, accept payments via mobile e-POS, and manage document issuance efficiently in one system.
- **Secure Storage:** Store invoices and financial records securely, with easy access for audits or future reference.

– Company Activation on my Data:

Activation Fee (one-time) for my Data synchronization.

100€ / First time - Once

– Invoicing traffic – Annual Subscription:

- **50 Invoices/month:** B2C – B2B 75,00€/year & B2G 160,00€/year
- **1.000 Invoices/month:** B2C – B2B 100,00€/year & B2G 160,00€/year
- **2.000 Invoices/month:** B2C – B2B 120,00€/year & B2G 200,00€/year
- **5.000 Invoices/month:** B2C – B2B 170,00€/year & B2G 240,00€/year
- **15.000 Invoices/month:** B2C – B2B 280,00€/year & B2G 400,00€/year

my Data – Retrieve Supplier Expenses

Many companies struggle to track and organize supplier invoices, especially when documents are only received in printed form. TallyBoat solves this with an automated myDATA expense retrieval service — giving you control, clarity, and full expense visibility.

Key Benefits:

- **Automatic Retrieval of Incoming Invoices:** Pull all supplier-issued documents directly from myDATA with a single click.
- **Secure Upload & Digital Archive:** Option to upload physical documents for storage, traceability, and backups.
- **Categorize Expenses for Real P&L Insights:** Assign each expense to a Loss category, giving you a complete picture of costs.
- **Link Expenses to Specific Objects:** Match every entry with a supply item, charter, or boat to generate per-object P&L (Profit & Loss).
- **Accurate, Data-Driven Financial Tracking:** No more lost invoices or guesswork — now you can monitor real operational costs.

- **Company Activation on my Data:**
Activation Fee (one-time) for my Data synchronization.

100€ / First time - Once

- **Expenses Automatic Retrieval:**
Includes unlimited retrieval and categorization

150€/ Year

e-Commerce & Payments

Sell or Rent. Get Paid. Stay Compliant.

TallyBoat provides companies with a complete e-Commerce and payment environment, allowing them to operate as fully digital businesses.

List boats, products, and services, accept payments, issue invoices, and track transactions — all within one integrated platform. 💡 TallyBoat transforms any company into a fully functional e-business — without the need for third-party software.

What You Can Do



- 🏠 List boats for **sale or charter**, products, and services in the Marketplace
- 💳 Accept **credit card payments** via checkout or SoftPOS
- 📱 Turn your **mobile phone into a payment terminal (e-POS)**
- 📄 Automatically link payments with **contracts, invoices & myDATA**
- 🛒 Create **bundles of products and services** with dynamic pricing
- 👛 Track **transactions and payment status** from your company dashboard

— Pricing Notes:







- No TallyBoat fees on payment transactions
- Pricing is based on your bank or card acquiring partner

e-Signatures & Digital Forms




Digitize Every Agreement. TallyBoat allows your company to send & receive legally valid digital contracts, offers, & forms, fully integrated into your workflows.

-  No more printing, scanning, or emailing documents back & forth.
-  From the initial offer to the final agreement — everything is digital, traceable, and secure.

What You Can Do:

-  Create & send digital contracts for boat sales, charters, services, & crew
-  Design dynamic forms for onboarding, check-in/check-out, or service delivery
-  Request e-signatures from clients, suppliers, or internal staff
-  Track document status | sent, opened, signed, archived
-  Connect signed documents to invoices, charters, bookings, or check-ins/check-outs
-  Ensure legal compliance & digital archiving of all documents

– Signature Options & Pricing:

-  **Simple Signature → Included.** Draw your signature or upload your company stamp – timestamped automatically
-  **Gov.gr Signature.** Download your file, sign it via gov.gr & re-upload it to TallyBoat
-  **DocuSign Integration.** Available upon request for clients who prefer full third-party integration

Messaging & Collaboration

Connect with Any Stakeholder — Instantly & Professionally.

TallyBoat includes built-in messaging tools with both free & premium channels:

- ✓ Notifications & Email (included)
- 💬 Viber, WhatsApp & SMS (on-demand paid channels)

These tools allow verified companies & users to communicate directly — with full traceability, context & control.

What You Can Do:

- 💬 Send messages to clients, crew, suppliers & partners directly from the platform
 - 📁 Attach offers, documents & files in threaded conversations
 - 🔄 Keep full conversation history linked to boats, charters, requests or actions
 - 📱 Use branded messaging via Viber Business, WhatsApp or SMS
 - 🔄 Incoming replies (e.g. from mobile Viber) appear inside the platform, ensuring continuity & documentation
 - ✓ Manage access & visibility per contact, user or role
 - 🌐 Centralize communication across internal teams and external collaborators
- 💡 All messaging — outbound or inbound — stays documented inside the TallyBoat platform.
No more lost threads or missed replies.

Viber Business Pricing Model

TallyBoat revolutionizes communication by seamlessly integrating Viber Business into its platform. This allows **each company to establish its own Viber Business** account while providing users with a centralized hub to manage all messages & interactions effortlessly.

Key Benefits:

- **Dedicated Business Account:** Each company receives its own unique Viber Business account, ensuring a professional & branded communication experience.
- **Unified Communication Hub:** Access all Viber messages and interactions directly from the TallyBoat platform, centralizing communication for better organization & oversight.
- **Real-Time Collaboration:** Engage seamlessly with customers, crew, suppliers, or stakeholders in real-time, fostering enhanced responsiveness & collaboration.
- **Advanced Analytics & Tracking:** Monitor message delivery, responses, & engagement metrics directly within TallyBoat, optimizing your communication strategies.

By integrating Viber Business, TallyBoat transforms into a comprehensive communication platform, making all interactions streamlined, transparent, & easily managed within one environment.

– Company Activation on Viber Business:

Activation Fee (one-time) for creating a Viber Business account & setting up a personalized business sender ID with your company name.

100€ / First time - Once

– Viber Business - Messaging:

Monthly Subscription for up to 8,000 messages per month. Additional messages are billed based on traffic & destination country.

190€ / Month



tallyboat

*Basic Model.
Your Boat(s).
Fully Digital.
Fully Connected.*

www.tallyboat.com

Boat Licencing - Paid Plan

Boat Licensing - Basic Model

- Your Boat. Fully Digital. Fully Connected:

Each boat is licensed individually on TallyBoat — giving it access to a complete digital workspace for chartering, crew, documents, maintenance, invoicing & more.

You pay only for the boats you own or manage.

- Basic Yearly Subscription / Based On Boats:

- 1-10 Boats: 150,00€ / Boat / Year
- 11-30 Boats: 120,00€ / Boat / Year
- 31-200 Boats: 95,00€ / Boat / Year



Core Boat Features

– Boat Management Feature:

Automate & centralize tasks related to boat ownership, chartering, maintenance, & operations. Manage all administrative & operational aspects efficiently within a single platform.

Including on Basic

– Chartering Management Feature:

Simplify & fully digitize the chartering process, managing every step from booking requests to check-outs.

TallyBoat ensures seamless operations by providing tools to:

- Record & manage Charter Parties.
- Automate Charge & Fee Reconciliation for transparent financial handling.
- Track damages & associated repair costs with precision.
- Log & monitor expenses related to the charter.

Including on Basic

– Crew Management Feature:

Maintain a GDPR-compliant database for professional crew members, including captains, skippers & hostesses.

Simplify processes for creating & managing crew lists for charters.

Including on Basic



tallyboat

*Advanced Tools.
Modular Access.
Transparent Pricing.*

www.tallyboat.com

Platform Features - Paid Plan

Why Modules?

TallyBoat follows a modular architecture designed to adapt to the different roles and services within the yachting industry.

Not every company operates in the same way.

Some manage charters. Others provide technical services, port agency support, or yacht management.

That's why advanced operational tools are activated as independent modules.

What This Means for Your Business:

- Activate only the tools your company actually needs
- Scale your digital operations gradually
- Avoid paying for unnecessary software features
- Build your own operational ecosystem inside TallyBoat



Sales Management Feature

1.500€ / Year

– The Ultimate Digital Tool for Yacht Sales Professionals

Whether you're selling brand-new yachts or pre-owned boats, the Sales Feature gives you full control of every step — from listing & offer to delivery & documentation.

– Capabilities & Tracking

Yacht Listings & Presentation

- Add detailed specifications, certifications, media & commercial details for each Boat.
- Create a dynamic digital showcase for every yacht model, shareable via public URL.

Offer & Deal Management

- Log buyer interests, offers & negotiation phases.
- Automatically link every inquiry to the specific yacht & its commercial configuration.
- Use the dynamic configuration tool to build the final setup of the yacht, including optional equipment & charter-relevant features.

Legal & Financial Management

- Generate & manage sale contracts, deposits, invoicing & payment logs.
- E-signature support & GDPR-compliant handling of all sensitive data.

Track the Entire Sales Lifecycle to Final Delivery

 Request →  Offer →  Purchase Order →  Build & Setup →  Sea Trial →  Handover

Management Feature

1.500€ / Year

– The Digital Toolkit for Complete Yacht Operations Management

The Management Feature is designed for companies that manage yachts on behalf of owners or third parties.








It provides a full digital environment to organize day-to-day operations, contracts, finances & stakeholder communication.

TallyBoat centralizes everything in one workspace — reducing errors, increasing efficiency & elevating your company's professional image.

– Capabilities & Tracking

- **Fleet Management** – Organize one or multiple yachts with full legal, technical & commercial details
- **Daily Operations & Actions Planning** – Schedule charters, inspections, fuelings, check-ins, etc.
- **Contract & Document Archive** – Store all agreements, declarations, licenses, & legal documents
- **Financial Monitoring** – Issue invoices, record income/expenses, connect with myDATA
- **Stakeholder Access & Communication** – Control visibility & interaction for owners, agents, crew & suppliers
- **Booking Engine Sync** – View charter bookings from MMK, NauSys, or other platforms in one calendar
- **Direct Booking Catalog** – Promote your fleet & receive direct requests through the TallyBoat Marketplace
- **Revenue Reports** – Generate financial reports per yacht, client, or period with automated reconciliation

Full Workflow Traceability:

 Request →  Contact →  Contract →  Administration →  Clearance & Documentation →  Invoicing →  Payment

Procurement & Maintenance Feature

1.500€ / Year

– The Ultimate Toolkit for Yacht Supply & Technical Maintenance Management

Designed for companies managing technical operations across fleets, including fleet managers, technical departments, & service providers.

TallyBoat acts as a dedicated ERP-style system to manage stockrooms, supplier orders, maintenance actions, & technical documentation — across both your company infrastructure & the yachts you manage.

– Capabilities & Tracking

- **Supply & Spare Part Requests** – Log needs, issue RFQs, compare offers & monitor deliveries
- **Preventive Maintenance & Work Orders** – Assign recurring or urgent actions, track progress & cost
- **Inventory Management** – Organize parts by location or boat; manage stock movement
- **Damage Reports** – Log incidents, attach evidence, calculate repair cost & assign follow-up
- **Cost Control & Budgeting** – Track expenses by boat, supplier, department or time period
- **Technical Documentation** – Archive manuals, specs, inspections & certifications
- **Team Collaboration** – Notify suppliers, mechanics or staff; assign actions & monitor delivery

Full Workflow Traceability:

 Supply Request →  RFQ →  PO →  Delivery / Work Execution →  Invoicing →  Cost Analysis

Port Agency Feature

1.500€ / Year

– The Digital Evolution for Your Port Agency Business

This feature is built for professional port agents & yacht service providers handling private, commercial, or charter vessels. TallyBoat allows your agency to digitize port procedures, coordinate services & deliver full transparency to captains, crews & owners — all from one smart platform.

– Capabilities & Tracking

- **Client & Request Management** – Track service inquiries, documentation & assign actions to staff or partners
- **Real-Time Communication** – Send updates, confirmations & alerts directly to captains & operators
- **Document & Certificate Handling** – Manage port documents, transit logs, declarations, IMO/ISPS forms

Service Categories You Can Handle:

- **Berth Reservations** – Direct access to partner marinas & priority scheduling
- **Provisioning & Bunkering** – Food, supplies & fuel coordination
- **Concierge & VIP Services** – Hotels, transfers, local experiences
- **Customs & Formalities** – Crew changes, clearances, port authority filings
- **Technical Support** – Refit coordination, inspections, spare parts
- **Crew Assistance** – Medical care, welfare support, arrival/departure logistics
- **Cash to Master** – Secure onboard cash deliveries & support payments

Full Workflow Traceability:

 Request →  Offer / Cost Approval →  Service Execution →  Invoicing →  Reporting & Feedback

Shipbuilding & Delivery Feature

1.500€ / Year

– A Digital Solution for Yacht Construction & Delivery Projects

This feature is built for companies involved in new builds, refits, or major yacht conversions.

It offers a fully digital environment to manage every phase of the project — from configuration & procurement to final transport & delivery. TallyBoat ensures full coordination between contractors, clients, technical teams & suppliers — with real-time updates, document control & action tracking.

– Capabilities & Tracking

- **Yacht Configuration & Setup** - Define specifications, layout, equipment, & commercial details — fully tailored per project or client.
- **Procurement & Order Management** - Issue supplier requests, log offers, generate POs & monitor material deliveries.
- **Work Assignment & Execution Monitoring** - Assign responsibilities by team or phase, track status, upload notes, files & deadlines.
- **Documentation Control** - Store & manage certifications (CE, ISO), manuals, checklists & handover protocols.
- **Transport & Final Delivery** - Organize land/sea transport, final mooring, & onboard installation tracking.

Full Workflow Traceability:

 Request →  Offer →  Purchase Order →  Construction →  Equipment Installation →  Transport →  Final Delivery

Mega Yacht Management “umbrella” System

– The Digital Environment for Managing Luxury Mega Yachts

The Mega Yacht System is designed to support the professional and highly structured management of mega yachts, superyachts, and luxury vessels. Rather than a single tool, it functions as an umbrella operational environment that brings together specialized modules of the TallyBoat platform into one unified digital workspace. This structure allows yacht managers, owners, captains, crew members and service providers to collaborate within a transparent and organized operational framework.

Core Operational Components

- **Boat Licensing** – digital yacht identity and operational setup
- **Crew Management** – crew records, certifications and operational coordination
- **Docs & Compliance** – regulatory documentation and certification tracking

Optional Operational Modules

Management, Procurement & Maintenance, Port Agency, Sales

*Activated depending on the operational structure and services surrounding the yacht.








Mega Yacht Operational Capabilities

– A structured operational environment for professional mega yacht management

The Mega Yacht System integrates key operational areas of a yacht into a single digital environment, allowing management companies, captains, crew and owners to coordinate operations efficiently.

Core Operational Areas

-  **Crew Operations** - Crew records, contracts, certifications and crew list management.
-  **Technical & Maintenance Management** - Maintenance schedules, repairs, inspections and equipment tracking.
-  **Documentation & Compliance** - Regulatory documentation, insurance, certifications and audit readiness.
-  **Financial Transparency** - Operational costs, budgets, approvals and expense monitoring.
-  **Owner Visibility & Control** - Dashboards and reporting for owners to monitor yacht activity and expenses.
-  **Procurement & Provisioning** - Supplier orders, provisioning and maintenance purchasing workflows.
-  **Itinerary & Guest Operations** - Trip planning, service coordination and onboard operational logistics.
-  **Operational Traceability** - Full activity logs and workflow tracking across all yacht operations.

Mega Yacht System – Pricing Structure

– A structured operational environment for professional mega yacht management

The Mega Yacht System combines per-yacht operational modules with the TallyBoat platform infrastructure to support professional mega yacht management.

– Boat Licensing

Digital yacht identity and operational activation.

– Crew & HR Management Module

Crew database, certifications, crew lists and operational coordination.

– Docs & Compliance Module

Certification tracking, regulatory documentation and compliance monitoring.

– Optional Operational Environment (Best-Case Scenario)

A typical mega yacht operation may include company-level modules that support daily operational management.

1. Management Module €1000 / year
2. Procurement & Maintenance Module €1000 / year

*These modules allow management companies to handle:

yacht operations, supplier coordination, maintenance workflows, operational reporting

100€ / Boat / Year

1.000€ / Boat / Year

1.000€ / Boat / Year

Mega Yacht | Crew & HR Module








1.000€ / Boat / Year

– Full Lifecycle Management for Mega Yacht Crew

The Crew & HR Management Module supports the full lifecycle of crew operations on mega yachts — from contracts and certifications to duty planning, leave management and payroll.

It helps operators, captains and HR departments stay organized, compliant and connected with full visibility across crew roles, certifications and operational costs.

– Capabilities & Tracking

-  **Crew Database** – Centralized records of captains, officers, engineers, stewards & staff
-  **Contract Management** – Digital contracts per position with attachments & expiry tracking
-  **Payroll & Allowances** – Salary scheduling, payments, & monthly settlements
-  **Duty Rosters & Rotations** – Manage crew planning, rotations and any ad-hoc staff per voyage or charter
-  **Leave Request & Balance Tracking** – Approvals & calendar-based tracking per yacht / position / crew member
-  **Certifications & Compliance** – Monitor required certificates & licences, renewals & expiration alerts
-  **Crew Assignment per Yacht** – Link crew to yachts, trips, or charter events







Mega Yacht | Docs & Compliance Module

1.000€ / Boat / Year

– Organize & Monitor All Compliance Documents in One Place

This module offers a centralized system to manage all legal, insurance, technical & flag/class-related documents for mega yachts. Ideal for managers, DPAs & operational teams, it ensures transparency, readiness, & compliance with international maritime regulations such as ISM, MLC, ISPS & flag/state requirements.

– Capabilities & Tracking

-  **Document Archive** – Store & access registration, insurance, CE/ISO certificates, safety plans, & more
-  **Expiration & Renewal Alerts** – Set deadlines & receive notifications for critical updates
-  **ISM / ISPS / MLC Compliance** – Upload and manage documents for safety, security & maritime labor standards
-  **Flag Registration & Class Documentation** – Track records required for legal status & classification
-  **Audit Readiness** – Maintain organized records for internal & external inspections
-  **Link Documents to Crew / Actions / Yachts** – Ensure traceability across related entities

The Digital Infrastructure of the Yachting Industry

TallyBoat is more than a software platform.

It is the **digital backbone of the yachting ecosystem**, designed to connect companies, yachts, professionals and guests into one unified operational environment.

By replacing fragmented tools and manual workflows, TallyBoat enables the industry to operate through a **structured, scalable and fully digital infrastructure**.

What This Enables

With TallyBoat, companies gain access to a complete digital ecosystem:

- *Centralized yacht operations*
- *Integrated financial workflows*
- *Structured communication between stakeholders*
- *Digital documentation & compliance management*
- *Operational transparency across fleets and teams*

Thank You

For watching to our Presentation



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